



HPN
SELECT



90,000+
units benefit from HPN
Select programs

\$1,250,000+
in member savings for
2016



Over 25
programs optimized for the
affordable housing industry

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What is HPN Select?

CONNECTING THE HPN MEMBERSHIP AND LIKE-MINDED OWNERS WITH WORLD CLASS PROCUREMENT

HPN Select is HPN member-owned and a proven model for success which ensures mutual alignment of business goals and participant needs. HPN Select is partnered with Inprova Group Limited, a leading procurement service provider in the UK affordable housing market, to leverage their substantial experience and expertise in delivering value to their membership.

HPN Select represents an investment by member and like-minded leadership and is therefore the preferred procurement partner for your multi-family housing needs. Through HPN Select, you have access to world class analytics and procurement professionals ready to support spend compliance throughout the membership. Ultimately the HPN membership and like-minded leadership will cultivate an environment of procurement excellence through controlled spend.

Who is HPN Select?

CUSTOMER RELATIONSHIP DIRECTORS

The Customer Relationship Director (CRD) team is the primary conduit between HPN Select and the members. Your dedicated CRD supports you with your spend portfolio and to help fully utilize the HPN Select programs.

PROCUREMENT TEAM

The procurement team is the primary liaison between the members and our strategic suppliers. They are focused on continuous review of member spend through contract frameworks to ensure optimal purchasing value for our members and customers



HPN SELECT

HPN Select has strategic relationships with suppliers covering a wide range of products and services including but not limited to:

- Maintenance Repairs and Operations
- Paint
- Flooring
- Appliances
- IT Solutions
- Telecommunications Solutions
- Elevator Installation and Maintenance
- Property Restoration
- Office Supplies
- Kitchen and Bathroom Kitting
- Fire and Security
- Pest Control
- HVAC
- Water Heaters and Boilers
- Multifunction Devices (Printers)
- Uniforms

Connect, Communicate, Collaborate

PEER EXCHANGE

The evolving landscape of the workforce and workplace can pose challenges to our members and users. We utilize the **Peer Exchange** method as a way to work smarter by harnessing the industry knowledge, skills, and creativity of the HPN membership and like-minded organizations.

CONTRACT PIPELINE

The procurement team is constantly developing a customer-driven procurement pipeline to best meet the needs of the affordable housing community.

www.hpselect.com | One Washington Mall, Boston, MA



PROPERTY RESTORATION AND RENOVATION



Schindler