Tennessee Cauc us Agenda
Wednesday, November 4th, 2015
Please NOTE Early Start 10am - 3pm
HomeSource east tennessee $\mathbf{\sim 1 0 9}$ Winona St, Knoxville

1) Welc ome and Introductions (Retha Patton, Tom Carew)
2) Review Previous Minutes and Action Items pp. 3-7
3) Special Guests Introductions: Emily Lingerfelt, East TN HDC; Shemy Trent, J ohnson City HA; La my Disney, KY Board of Appraisers; THDA: Coralee Holloway, Don Watt, Morgan Mansa, Katie Moore, Wes Bunch, Cynthia Peraza, Ralph Perrey (after lunch); USDA RD-TN: Ashley Nelson, Craig Knutson, Shannon Roberson. Tentative: Chip Willis, new ED at HFH of Cleveland, TN
4) Member Updates, Highlights
5) OPEN DISCUSSON
a) Taxing Low-Income Housing Tax Credit Projects pp. 8-11
6) Extended Session on Financial Analysis and Ratios (Enic Haralson, 1 hour)
7) Budgetand Policy Updates (Tom)
a) HOME
b) USDA pp. 12-17
c) Continuing Resolution and Omnibus Budget pp. 18-20
8) Program Initiative Updates (Pam J ohnson)
a) CDF Bootcamp
b) Housing Plus
c) Insurance Exc hange
9) Housing Finance Agency Disc ussions - THDA (Ralph Perrey)
a) NewStart Update
10) J ust Choice Lending (Sa ra Morgan, Da vid Howard)
11) Fahe Updates (J im King)
o Annual Meeting Survey

- Fahe Spring Retreat: May 17 \& 18 ~Berea, KY
o Quarterly Reporting pp. 21

Next Caucus Meeting - Dates: March 1, 2, 3, 8, 9, 10 Location?

## Special Energy Efficiency Session - (Chris Osb om 1-3pm)

o Cost of EnergyStar certific ation per unit High performing HVAC and appliances
o Appraisal Gaps-getting an appraisal to reflect the increased investment in building a property to EnergyStar standards. Lamy Disney - Exec utive Director, KY Real Estate Appraisers Board
o Biggest bang for the buck when building high-efficiency housing.
o Cost and benefits TO THE DEVELO PER in constructing EnergyStar or high-efficiency housing.

## Upcoming Events

- Reframe Conference - Nov. 5-6
- NTI Washington, DC: Dec. 7-11 - registration now closed
- Quarterly Reporting - Deadline for Qua rer End ing 12/31/15- Fri. Ja anuary 15th
- NII Atlanta, GA: Feb. 22-26
- NTI Los Angeles, CA: May 2-6
- Fahe Spring Retreat- May 17-18, Fa he Office, Berea

TN Caucus Meeting Minutes - August, 6, 2015
Hosted by Crossville HA at - Cumberland County Bank~225 West Ave., Crossville 11am-3pm Eastem

Page 1: Attendance\& Action Items p. 1
Page 2: Member Updates p. 2-3
Page 2-3: Detailed Meeting Minutes pp. 3-5

| MemberGroup | Representatives | Present | Absent |
| :---: | :---: | :---: | :---: |
| Aid to Distressed Families of App. Counties (ADFAC) | Cindy Ross | X |  |
| Appalachia HabitatforHumanity |  |  | X |
| Appalachia Service Project | Wayne Rickert | X |  |
|  | Tony Gibbons | X |  |
| Blount County Ha bitat for Humanity | J ason Brown | X |  |
| Chattanooga Neighborhood Enterprise |  |  | X |
|  | Lindy Tumer | X |  |
| Clinch-Powell RC\&D C ouncil | Sabrina Seamon | X |  |
|  | KelseyCook | X |  |
| CAP of North of Alabama (CAPNA) |  |  | X |
|  | J anie Burgess | X |  |
| Creative Compassion | Sharon Brown | X |  |
|  | Sarah Bates | X |  |
| Crossville Housing Authority | Edie J ordan | X |  |
|  | Stace Karge | X |  |
| Eastem Eight CDC | Retha Patton | X |  |
|  | Mark Fleury | X |  |
| Foothills CDC | Kelly Spears | X |  |
|  | Bill Beatty | X |  |
| Hale Empowement \& Revitalization Org. (HERO) |  |  | X |
|  | Susan Ogle | X |  |
| HomeSource east Tennessee | ChrisOsbom | X |  |
| Kingsport Housing \& Redevelopment Authority | Temy Cunning ham | X |  |
|  | Maria Catron | X |  |
|  | J ay Hubbard | X |  |
| Knoxville Habita t for Humanity | Stephanie Kesick | X |  |
| Knoxville Leadership Foundation | Adam Montgomery | X |  |
|  | Russell Catron | X |  |
|  | Chris Cowart | X |  |
| Neighborhood Housing Senvices- Birmingham |  |  | X |
| G UESTS | Sonya Evans | USDA-RD |  |
|  | Ashley Nelson | USDA-RD |  |
|  | Mark Straub | Penrose |  |
|  | NaCole Massengill | HFH Cleveland, TV |  |
| Fahe Staff, Board | Angela Stephens | Pam Johnson |  |
|  | Eric Haralson | Tom Carew |  |

71\% Attendance: 12 of 17 Members present, those in red had no representative at the meeting.

## ACTION IIEMS RROM MEEING:

FOR Fahe Staff/ Members

| ACTION IIEM | DEADUNE |
| :--- | :--- |
| Schedule THDA NewStart Loan Servic ing training | The sooner the better |
| FOR Members  <br> Contan IEM DEADUNE |  |

## 1) Welcome and Guest Introductions (Retha Patton, Tom Carew)

2) Review Previous Minutes and Action Items - Motion to a pprove minutes, seconded and approved.

## 3) Member Introduc tions and Updates

## HomeSource east tennessee

- Projects that have been in the works for a while are coming to fruition now.
- Hired a care coordinator for the 90 units for seniors (Susan).
- Working with the county with HOME funds in West Knoxville, just purchased a quadplex in W. Knoxville, no grant money in these affordable units.
- Jackie is in Lafollette bidding on a 24 unit USDA property


## Crossville Housing Authority

- 10 houses under construction as of next month.


## Clinch Powell RC\&D

- 2 builds getting ready to sta rt a nd a nother acquisition for resale
- DID get HOME grant, at least a nother 4 for acquisition for homeownership.
- Kelsey just passed her Mortgage Lending test - more lending, that is moving along well.


## ADFAC

- Working on the first rental project-
- 2 houses under construction, a nd working on starting two others -
- Did about 25 volunteer projects in a few weeks. Provided backpacks (3000) a nd supplies to families.


## Creative Compassion

- J ust finished 3 house project on AdamsCreek in Crossville, ready to close last house there sometime this month, in process of 3 more.
- HOME grant homes in FentressCounty, have the first one started, a second to start in Sept. Working with a nother potential homeowner, would start that one in December.
- House plans a pproved through THDA; can start drawing down the HOME funds. Have plans to share.
- Monitoring visit will be closing 2011 SHOP, spending the rest of 2013 funds. Visit went well.


## HFH of Cleveland, TN

- Looking to hire new Exec. Director, should have one in next 2 months.
- Finishing up construction on 4 homes, in next month and a half.
- About 30 revitalization projects in the works too.


## Blount County HFH

- 50 housing repairs since beginning of year, about a nother 30-40 between now and end of year.
- New Construction - just closed on four houses from the spring, weather delays pushed that out.
- Getting underway with two fall builds.


## Foothills CDC

- J ust started working exclusively with rural development, ha ve 7-8 projects in works.
- Have made a lot of money on foreclosed subdivisions and now prices are going back up.


## Kingsport Housing Authority

- Discussed changes in HUD and how it will impact nonprofits. $4 \%$ c redits are non-competitive, but the $9 \%$ ones are, looking at how to best structure those. Public housing units cannot draw income-but if you convert them to RAD or project based vouchers, you can potentially do
redevelopment on those units-utilizing 4\% a nd 9\%credits to maximize the redevelopment effort. Biggest fear from residents is change that utilities included in a vouchertypic ally.
- Mark Penrose working with KHRA on this, possible transitions
- 21 Units - Charlemont, in disrepair, poorliving conditions. Anxious to close on that property and improve conditions for the residents.


## Knoxville HFH

- 4 builds they're working on now, one was built in partnership w/ UTfootball tea m, wives came out and did some painting recently and made front page of Sentinel for first time since 2000.
- Kelle nominated for Outstanding Leadership award
- Have a development director that came on board last fall, working on some new eventsfor this fall.
- Process of transition with Fahe they've been working for the last 6 months to get their homeowners in better standing, unfortunately have had to get some foreclosures back, some a re THDA some aren't. Working on rehabbing the REO's.
- Targeting some new types of clients, esp. veterans


## Appalachian Service Project

- 14000 volunteers just finished up program, worked on 500-600homes
- Started preparing for next year, registration starts in Sept.
- 30 counties in TN, NC, VA, WV, KY


## Knoxville Leadership Foundation

- SFH - sold 4 homes this year, 4 New const. in process, Anticipate selling 10 homes this year
- Home Repair - just finished 70 homes w/ 800 volunteers
- Multifa mily side, working on project that closed in Dunlap TN 50 units, THDA grant for energy effic iency, $100 \%$ occupied, 3 of 4 projects are $100 \%$ occ upied.
- Just relocated with other nonprofits to the historic Regas building. 6 other non-profits there. Working on adding a training center. Centerfor Communities (capacity building program) is now its own 501c 3 (www.bettemonprofits.org). Great leadership from Chris Martin made this possible.

Appalachia HFH Update (Pam J ohnson)

- Haley and 4 other employees helping get things back in order. Fahe has been working with them throughout all the changes and will continue to work with them.
- They had a work crew there this week, expecting 3 more crewsin. They have 3 homesunder construction.

4) Election of Caucus Chair- Nomination from Cindy Ross to have Retha continue as chair through next J une $30^{\text {th }}$. Motion made and seconded, approved unanimously.

## 5) Open Disc ussion

Energy Star - J ackie Mayo suggested that the caucus have training or something to have a prepared disc ussion at the next meeting. Cindy suggested having topics sent out-Chris can send out these topics, like Cost/benefits for developer, tour a home possibly. Discussion and training be prepared to share best practices, costs. Bronzie, Ken, might facilitate as practitioners. How to get the most bang for the buck. Retha likes the information sheet that gets set on the counter in new homes with charts a nd cost sa vings related to the energy effic iency elements of the home (shared by HomeSource).

## 6) Housing Finance Agency Disc ussions

A) New Start \& Fahe Loan Servicing

- Will the existing portfolio fall under the upcoming guidelines?
- Can they bring them current?
- In case of a death, can someone else sign a notice of intent?
- In case of bankruptcy, if borrower is paying to the court, is living in the house, THDA is
saying you have to buy back the loan.
- If you don't re-up as a partner with THDA/NewStart, is he still bound by the rules with his old portfolio? Or will the new program (rule) replace these.
- What happens to your portfolio if you DO apply and don't get approved, or if you DON'Tapply.
- Separation of Duties - mortgage rule now, lending rule across the board. HFH looking at this because their program is so extensive. Pre-closing, client must take Postpurchase education class.
Loan Servicing (Pam) - on the last 2 months of New Start Transition, Knoxville and Nashville the two biggest. There has been a reduction $24 \%$ down to $16 \%$ in delinquency since Fahe took on the portfolio. Fahe Loan Servicing is fully staffed now. Fahe sends a monthly report of $90 / 60 / 30$ day delinquencies. Is the Non-profit is expected to step in and work with the family, to avoid forec losure? Is that still the Role? Training Session needed - how soon would that occur? Webinar? Sooner rather than later would be best.
B) HOME /Home Funding Strategy - see packet for info sheet. THUD voted to almost totally defund HOME (less than 1 Mil. In $\mathbb{T N}$ ). If we reach a new budget, house/senate will have to decide on the level of funding. Will be diffic ult for the House to get this back up to current levels. House/Senate THUD sub-committees to work it out. Very important to reach out to Sen. LamarAlexa nder and tell your HOME stories. Continuing Resolution would fund at a level of $1 / 12$ of last year's funding.
C) Housing Trust Fund Applications due to THDA - Sept 25 ${ }^{\text {th }}$ - Remember that there are caveats about projects in process. Now that it's broken up into Spring/Fall applications, there isn't a lot of money available. 1-1.2 million?
D) Upcoming changes to Homebuyer Ed. teachers, counselors (Retha) - see New Start discussion. Staff should be on monthly phone calls. Final Rule in place - if you use HOME Funds to reimburse for homebuyer education, your teacher must be certified by taking the test. New Start/Great Start loans from THDA (single-fa mily), your counselor doesn't have to be HUD certified if you are being reimbursed by THDA for the class. Testing sta rts in October.
E) Approved (by THDA) House Plan Sharing - "Swap \& Shop" Challenge to get plans approved by Camen. Fahe could help by hosting on the member website, scan floor plan and a couple of elevations for your review. Then you could contact the other member for details. KY issue, does having a group's title block on the plans create a ny liability? Per Tom, Fahe is willing to do what the caucusdecides it wants. Retha - we would have to have an agreement with Camen that if we shared pre-approved plans, would he be willing to speed through the approval. Will explore possibility of posting on website - Tom is the contact on that, $\mathbb{T N}$ members to try to talk to Carmen.

7) USDA Updates - Un-merging their offices. Will share out all pertinent changes via email through a shared email. 504's- THDA is changing the way these are processed. No allocation will go out through development districts. Less grant dollars per house. Changes to credit look - 24 months (open/active) vs. 12 months, effective immediately. Packaging Rule - no guidance yet, hopefully in Sept. the information will be a vaila ble. Plenty of loan funds still a va il. $18 \%$ of a llocation still a va ilable ( $82 \%$ is obligated) in $\mathbb{T N}$. Grant funds have been expended. Can obligate subject to... (house must be completed) if a ppraisal is coming soon.
8) Fahe Updates ( 45 Minutes)
A) Credit Administration - Distribution and Explanation of Financial Spreadsheets, Comparative Summary. Private, will not be shared with other organizations. Spread audits from 2010 through 2014 (if we had it to use). Targets, to help you spot trends,
issues, problems. Also using a database to compare targets. $2^{\text {nd }}$ document shows the ratios for your organization, then an average of all (all states) organizations. The problem is bec ause there are some outliers which affect the overall averages. Will be removing those outliers to make the averages more relevant. Next steps-will be working out how to compare similar entities, CAA's, HA's, for comparative puposes. You can use this spreadsheet when you apply forfunds - the funder will do the same thing, spread your numbers. If you have looked at this ahead of time, you can be prepared to tell your funder what you are already addressing. We would like to have a copy of your audit within 6 months, 3 months would be even better. If you notice something "out of kilter" Eric will work with you individually. Look for trends; be able to explain them to an outside party.
B) Annual Meeting-https://www.fahemembers.com/2015-annual-meeting/

- Early Bird Registration and Room Block Expire Aug. 31st
- Nominations for Fahe Annual Awards- you can nominate yourself! due Fri. Aug. $28^{\text {th }}$
C) Spring Meeting Follow-up - Insurance Exchange - Similarto a co-op. Spoke to an agent in regards to a "private exchange", will survey the members. It is not a commitment, just information on how many employees you have, what coverage you currently offer, etc. He will put together a presentation of options, what is possible. Right now just looking at Health, Dental, Vision. Best case scenario, we could have something in front of us in six months. Whatevernew rules get put in place, would apply to what he offers. He does cover multiple states.
D) Quarterly Reporting - Deadline for Quarter Ending 9/30/15 - Thurs Oct. 15th
E) NTI Slots - Waiting on Award of 2016 Slots
- Washington, DC: Dec. 7-11
- Los Angeles, CA: May 2-6
- Atanta, GA: Feb. 22-26
- Detroit, MI: Aug. 8-12

Next Caucus Meeting - Date: Nov. $4^{\text {th }}$, @ HomeSource east tennessee

- Possible Energy Star Construction/Costs Pa nel-send topic sto Chris O.

Upcoming Events

- NWA NT: August 17-21, 2015 - Phila delphia, PA
- Fahe Annual Meeting - Sept. 22-23 Meadowview Resort, Kingsport, TN (Board Mtg 23-24th)
- THDA Housing Conference - Oct. 7-8 Nashville
- Reframe Conference - Nov. 5-6
- Fahe Spring Retreat - May 17-18, Fahe Office, Berea

Department of State
Division of Publications
312 Rosa L. Parks, 8th Floor Snodgrass/TN Tower
Nashville, TN 37243
Phone: 615.741.2650
Fax: 615.741.5133
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File Date:


91ilis

## Notice of Rulemaking Hearing

Hearings will be conducted in the manner prescribed by the Uniform Administrative Procedures Act, Tennessee Code Annotated, Section 4-5-204. For questions and copies of the notice, contact the person listed below.

| Agency/Board/Commission: | Comptroller of the Treasury |
| ---: | :--- |
| Division: | State Board of Equalization |
| Contact Person: | Kelsie Jones |
| Address: | Ste. 900,312 Rosa L Parks Ave., Nashville, TN 37243-1402 |
| Phone: | $615-747-5379$ |
| Email: | kelsie.jones@cot.tn.gov |

Any Individuals with disabilities who wish to participate in these proceedings (to review these filings) and may require aid to facilitate such participation should contact the following at least 10 days prior to the hearing:

| ADA Contact: | Amber Velotta |
| ---: | :--- |
| Address: | 3700 James K. Polk State Office Bldg., 505 Deaderick Street Nashville, TN <br> $37243-1402$ |
| Phone: | $615-401-7925$ |
| Email: | Amber.Velotta@cot.tn.gov |

Hearing Locations) (for additional locations, copy and paste table)

| Address 1: | Legislative Plaza, Room 31 |  |
| ---: | :--- | :--- |
| Address : |  |  |
| City: | Nashville, TN |  |
| Zip: | 37219 |  |
| Hearing Date : | $11 / 06 / 2015$ | $\times$ CST __EST |
| Hearing Time: | $10: 00$ am |  |

## Additional Hearing Information:

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Revision Type (check all that apply):
    Amendment
    X
    New
    Repeal
```

Rules) (ALL chapters and rules contained in filing must be listed. If needed, copy and paste additional tables to accommodate more than one chapter. Please enter only ONE Rule Number/Rule Title per row.)

| Chapter Number | Chapter Title |
| :--- | :--- |
| $0600-10$ | Subsidized Affordable Housing |
| Rule Number | Rule Title |
| $0600-10-.01$ | Purpose |
| $0600-10-.02$ | Definitions |
| $0600-10-.03$ | Determining Value for LIHTC Property |
| $0600-10-.04$ | Determining Value for Rural Rental Housing Property |
| $0600-10-.05$ | Determining Value for Section 1602 Affordable Housing |


| $0600-10-.06$ | Implementation for New Versus Existing Properties |
| :--- | :--- |
| $0600-10-.07$ | Effective date |

Substance of proposed rules:
Rule 0600 would be amended by adding the following language as a new chapter 0600-10:

Chapter 0600-10<br>Subsidized Affordable Housing

## 0600-10-. 01 Purpose

The purpose of these rules is to define the value of subsidized affordable housing for property taxes in a manner that is certain and predictable, that furthers the federal incentives to assure a reasonable affordable housing supply, and that comports with state constitutional standards for ad valorem taxation.

Authority: T.C.A. §§ 4-3-5103 and 67-1-305.
0600-10-. 02 Definitions
As used in these rules, unless the context otherwise requires:
(1) "Low-income housing tax credit (LIHTC) property" means low-income housing property restricted under government regulations pursuant to $\S 42$ of the Internal Revenue Code of 1986 , codified in 26 U.S.C. § 42 , the low-income housing tax credit program;
(2) "Rural rental housing property" means property financed or refinanced by a loan made, insured, or guaranteed by a branch, department or agency of the United States government under § 515 of the Housing Act of 1949, codified in 42 U.S.C. § 1485, the rural rental housing program;
(3) "Section 1602 affordable housing" means low-income housing property restricted under government regulations pursuant to § 42 of the Internal Revenue Code of 1986, codified in 26 U.S.C. § 42, but for which credits have been surrendered in return for a loan as authorized by $\S 1602$ of the American Reinvestment and Recovery Act of 2009;
(4) "Subsidized affordable housing" means property participating in federal programs to incentivize private housing investment in return for rent concessions to needy tenants. These programs include, but are not limited to, those authorized under the § 515 Rural Rental Housing program, § 42 of the Internal Revenue Code of 1986, or § 1602 of the American Reinvestment and Recovery Act of 2009; and
(5) "Taxpayer" means any owner of property subject to taxation or any party liable for property taxes.

Authority: T.C.A. §§ 4-3-5103 and 67-1-305.
0600-10-.03 Determining Value for LIHTC Property
(1) The taxable value of LIHTC property shall consist of a restricted use component and a component representing the economic benefit of the subsidy to the property owners.
(2) The restricted use component shall be the income approach value resulting from using actual rents paid or payable by needy tenants and by such factors for vacancy, collection loss, expenses, reserves, and capitalization rates as are typically experienced by comparable properties in the area in which the property is located or economically comparable areas.
(3) With regard to the value of the subsidy component, a taxpayer of low-income housing tax credit property shall elect to either:
a. Have the assessor include in the assessor's annual appraisal, the present value of all future tax credits for each of the unused tax credit years remaining on the property; or
b. Have the assessor include in the assessor's annual appraisal, instead of the present value of all future tax credits, the average annual present value of the credit as calculated in (3)(a) above,
based on the full life of the credits, and this average annual value shall be used in each year the credit remains in effect.

Authority: T.C.A. §§ 4-3-5103 and 67-1-305.
0600-10-.04 Determining Value for Section 515 Rural Rental Housing Property
(1) The taxable value of rural rental housing property shall be calculated by the income approach value resulting from using actual rents paid or payable by needy tenants plus the loan subsidy income attributed to the property for the year at issue. Additional income approach factors for vacancy, collection loss, expenses, reserves, and capitalization rates shall be based on those typically experienced by comparable properties in the area in which the property is located or economically comparable areas.
(2) The loan subsidy income attributed to the property shall be the difference between actual loan amortization and a typical market loan amortization for the year at issue.

Authority: T.C.A. §§ 4-3-5103 and 67-1-305.
0600-10-. 05 Determining Value for Section 1602 Affordable Housing
(1) The taxable value of $\S 1602$ affordable housing property shall be calculated by the income approach value resulting from using actual rents paid or payable by needy tenants plus the forgivable loan income attributed to the property for the year at issue. Additional income approach factors for vacancy, collection loss, expenses, reserves, and capitalization rates shall be based on those typically experienced by comparable properties in the area in which the property is located or economically comparable areas.
(2) The forgivable loan income attributed to the property shall be the amount of loan principal forgiven for the year at issue.

Authority: T.C.A. §§ 4-3-5103 and 67-1-305.
0600-10-. 06 Implementation for New Versus Existing Properties
(1) The assessor shall implement the value methods required by these rules as of January 1 after the taxpayer both informs the assessor of the taxpayer's election pursuant to rule 0600-10-. 03 (3) and provides documentation necessary to permit the assessor to apply the correct method. The assessor shall update an existing valuation on the occasion of any county-wide reappraisal, or upon being directed by the county or state board of equalization to update the valuation for a year in which the assessment is properly appealed.
(2) The taxpayer shall be bound by the method elected under rule 0600-10-.03 (3) when the subsidy is first used, for each year until the subsidy is exhausted. Existing properties in operation on the effective date of these rules shall be valued during the remaining period of the subsidy by the existing method most comparable to the alternate methods provided in these rules.

Authority: T.C.A. §§ 4-3-5103 and 67-1-305.
0600-10-. 07 Effective date
These rules shall take effect January 1, 2016.
Authority: T.C.A. §§ 4-3-5103 and 67-1-305.
I certify that the information included in this filing is an accurate and complete representation of the intent and scope of rulemaking proposed by the agency.


Subscribed and sworn to before me on:

## Department of State Use Only



Filed with the Department of State on: 9


10/30/2015

| \#\# | 2/19/2015 | 8/19/2015 | 181 |  | 153,262.43 | \$151,190.00 | 2,072.43 | Pathfinder Community Connect |  | Purchase |  |  |  |  |  | 1 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \#\# | 5/18/2015 | 8/21/2015 | 95 |  | 154,317.57 | \$155,000.00 | 2,398.40 | Pathfinder Community Connect |  | Purchase |  |  |  |  |  | 1 |  |  |
| \#\# | 6/3/2015 | 8/21/2015 | 79 |  | 167,106.28 | \$165,530.00 | 2,106.28 | Pathfinder Community Connect | IN | Purchase |  |  |  |  |  | 1 |  |  |
| \#\# | 3/31/2015 | 8/24/2015 | 146 |  | 77,740.18 | \$52,987.00 | 2,740.18 | Hope, Inc. | VA | Purchase |  |  |  | 1 |  |  |  |  |
| \#\# | 5/8/2015 | 8/27/2015 | 111 |  | 155,128.42 | \$151,500.00 | 3,443.20 | Homeownership Center, Inc. | WV | Purchase |  |  | 1 |  |  |  |  |  |
| \#\# | 4/20/2015 | 8/27/2015 | 129 |  | 124,019.08 | \$75,000.00 | 3,019.08 | Homeownership Center, Inc. | WV | Purchase |  |  | 1 |  |  |  |  |  |
| \#\# | 4/7/2015 | 8/28/2015 | 143 |  | 98,807.45 | \$93,700.00 | 4,416.67 | FAHE, Inc.- | VA | Purchase |  |  |  | 1 |  |  |  |  |
| \#\# | 5/27/2015 | 8/28/2015 | 93 |  | 139,889.90 | \$136,000.00 | 3,889.90 | FAHE, Inc.- | KY | Purchase |  | 1 |  |  |  |  |  |  |
| \#\# | 3/3/2015 | 8/28/2015 | 178 |  | 166,624.50 | \$165,530.00 | 1,824.50 | Pathfinder Community Connect | IN | Construct |  |  |  |  |  | 1 |  |  |
| \#\# | 5/12/2015 | 8/28/2015 | 108 |  | 103,297.03 | \$99,700.00 | 3,597.03 | Pathstone | IN | Purchase |  |  |  |  |  | 1 |  |  |
| \#\# | 6/9/2015 | 9/4/2015 | 87 |  | 155,075.85 | \$153,530.00 | 2,042.87 | Pathfinder Community Connect | IN | Purchase |  |  |  |  |  | 1 |  |  |
| \#\# | 6/15/2015 | 9/14/2015 | 91 |  | 85,660.43 | \$82,900.00 | 2,249.69 | Pathfinder Community Connect | IN | Purchase |  |  |  |  |  | 1 |  |  |
| \#\# | 6/8/2015 | 9/16/2015 | 100 |  | 147,359.77 | \$145,530.00 | 2,359.77 | Pathfinder Community Connect | IN | Purchase |  |  |  |  |  | 1 |  |  |
| \#\# | 7/13/2015 | 9/18/2015 | 67 |  | 80,020.14 | \$78,430.00 | 2,120.14 | Pathfinder Community Connect | IN | Purchase |  |  |  |  |  | 1 |  |  |
| \#\# | 5/28/2015 | 9/18/2015 | 113 |  | 151,684.84 | \$149,841.00 | 2,273.84 | Pathfinder Community Connect | IN | Purchase |  |  |  |  |  | 1 |  |  |
| \#\# | 6/15/2015 | 9/21/2015 | 98 |  | 57,757.39 | \$54,000.00 | 11,257.39 | Kentucky Highlands Investment | KY | Purchase |  | 1 |  |  |  |  |  |  |
| \#\# | 3/9/2015 | 9/23/2015 | 198 |  | 154,137.77 | \$152,000.00 | 2,137.77 | Pathfinder Community Connect | IN | Construct |  |  |  |  |  | 1 |  |  |
| \#\# | 7/10/2015 | 9/25/2015 | 77 |  | 82,056.38 | \$80,530.00 | 2,056.38 | Pathfinder Community Connect | IN | Purchase |  |  |  |  |  | 1 |  |  |
| \#\# | 7/14/2015 | 9/25/2015 | 73 |  | 109,377.33 | \$98,827.00 | 2,377.33 | Pathfinder Community Connect | IN | Purchase |  |  |  |  |  | 1 |  |  |
|  | AVG. Days from Submittal to USDA to Close |  | 139.90 | Avg. | \$134,143.78 | \$129,454.84 | \$3,357.95 |  | \#\# |  |  | $23$ | $11$ | $6$ | $2$ | $69$ | 0 | 5 |
|  | Top Producers | \# of Loans | \%of Loans | Total: | \$17,304,547.30 | \$16,699,675.00 | \$433,175.64 |  | Total |  | TN | KY | WV | VA | AL | IN | MI | OH |
| 1 | Pathfinder | 67 | 51.94\% |  |  |  |  | \% by | State |  | $10 \%$ | 18\%\| | $9 \%$ | $5 \%$ |  | 53\% | 0\% | 4\% |
| 2 | FAHE | 19 | 14.73\% |  |  |  |  | \% by Origin | nator |  |  |  |  |  |  |  |  |  |
| 3 | Foothills CD TN | 7 | 5.43\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 | Frontier | 5 | 3.88\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4 | HOC | 5 | 3.88\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 | NDS | 3 | 2.33\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |





## From:

Subject:

Tom Carew
The Budget Deal and Affordable Housing

As you have most likely seen or heard on the news, the US House of Representatives has reached a deal on the Federal Budget.

What comes next: the Bipartisan deal needs to be approved by the Senate (done this morning Friday, $10 / 30 / 15$ ) and signed by the President then it will go to the Appropriations Committee of both the House and Senate where they will hopefully pass an Omnibus spending bill for FY 2016 before the Continuing Resolution expires December 11.

The moral of the story is the "devil is in the details"!
Generally speaking most of the critical affordable housing programs will be funded at current levels but HOME is not out of the woods!
The HOME Program as you may recall was cut in the Senate Appropriations Committee by $93 \%$ from $\$ 900$ Million to $\$ 63$ Million effectively ending the HOME Program. The House Appropriations Committee cut the HOME program to about $\$ 750$ Million but diverted funding from the new Affordable Housing Trust Fund to HOME raising it back to the $\$ 900$ Million level.

For a more detailed look at the Budget deal please see this e-mail from Rapoza and Associates:

## The New Budget Agreement

On October 27, the House is scheduled to consider the Bipartisan Budget Act of 2015 - a bill that will increase spending caps required (and sequester) by the Budget Control Act (BCA) of 2011 and raise the debt limit through March 15, 2017, after the 2016 presidential election. The deal takes considerable pressure off of incoming Speaker of the House Paul Ryan, who can now turn his attention toward a possible highway and tax extenders bill.

## Sequester Relief in FY 2016 and FY 2017:

The Obama Administration's FY 2016 budget request for discretionary spending totaled $\$ 75$ billion, equally divided between domestic and defense accounts. This amounts to less than a 1 percent increase but that is apparently still too rich for these times of federal budget austerity.

The proposed legislation increases federal discretionary spending by $\$ 50$ billion for FY 2016 and $\$ 30$ billion for FY 2017. The total increase above the baseline set by the BCA is $\$ 80$ billion.


Fiscal Year 2016 Budget, House and Senate Budget Resolutions (Reported), Bipartisan Budget Agreement - Allocation of Discretionary and Overseas Contingency Spending

| FY 2016 | Defense | Overseas <br> Contingency | Non-Defense | Total |
| :--- | :---: | :---: | :---: | :---: |
| House | $\$ 523$ | $\$ 88$ | $\$ 493$ | $\$ 1,104$ |
| Senate | $\$ 523$ | $\$ 89$ | $\$ 493$ | $\$ 1,105$ |
| Obama | $\$ 561$ | $\$ 51$ | $\$ 493$ | $\$ 1,105$ |
| Budget <br> Agreement | $\$ 548$ | $\$ 73$ | $\$ 518$ | $\$ 1,066$ |

\$ In billions

Approval of the agreement is only the first step in the process of assembling an omnibus appropriations bill funding the government from December 12 through September 30, 2016. The Bipartisan Budget Act must be approved by both Houses of Congress. In the House, there is substantial opposition to raising the debt limit without conditions (spending reductions.) Not only that, the bill but also raises the caps on discretionary spending. This is a lethal combination for many of the more conservative Representatives who are opposed. The bill will need most, if not all, House Democratic votes to pass. While there will be opposition in the Senate, there is almost definitely a solid majority for this approach.

The bill offsets the cost of the increases in spending through a variety of means, including Spectrum auctions, sale of crude oil from the Strategic Petroleum Reserve and tax compliance measures.

Presuming the bill passes both Houses and is signed by the President, the Appropriations Committees of both Houses will divide up the $\$ 25$ billion among the Committee responsible for domestic discretionary spending and will most likely produce an omnibus spending bill for Fiscal Year 2016. (That's correct, we get to do it again next year.)

## How Might Community Development Programs Benefit from an Increased Budget Cap?

Community development funding is the foundation upon which thriving communities have been built, providing resource-strapped cities, towns and villages with the opportunity to expand access to affordable housing, community and healthcare facilities, grocery stores and other services that create jobs and stabilize the local economy. However, federal investments in community development, measured as a share of the Gross Domestic Product (GDP), have fallen over 75 percent in the last 30 years. While this agreement will not turn back the clock for community development, it will stem the tide of reductions, many of which have accelerated since enactment of BCA, there are programs, both large and small, which should be candidates for an infusion of money.

In the HUD budget, for example, the House Appropriations Committee spent $\$ 115$ million less than the Senate on vouchers and rental assistance. The House while increasing Homeless grants the amount is less than the budget request and less than the Senate. The House effectively transferred funding slated for the National Housing Trust Fund to fund HOME Housing Investment Partnership. The Senate Appropriations Committee restored the cuts to vouchers and rental assistance and increased Homeless funding by $\$ 100$ million. While the Senate Committee did not redirect Housing Trust Fund money, it did reduce HOME by 93 percent from $\$ 900$ million to $\$ 63$ million. Maintaining HOME, restoring rental subsidies, and if possible, standing up the Housing Trust Fund, are well worth it.

The House and Senate Agriculture Appropriations Committees did better than the budget request on rural housing. However, there are indications that the rural housing may need an additional $\$ 200$ million for rental housing subsidies. The House Appropriations Committee approved the highest appropriation in the history of the CDFI program at $\$ 233.5$ million. The Senate approved an amount $\$ 9$ million lower.

The Community Economic Development grants and the Rural Community Facilities grants, both in HHS, which are used to create jobs for low income individuals and help small poor rural communities solve their water and waste water problems, respectively, should benefit from an increased budget cap. The House Appropriations Committee approved $\$ 36$ million for these two programs, while the Senate provided nothing.

It typically takes Congress about four weeks to approve an omnibus appropriations bill, so it possible that the spending bill could be on the floor before Thanksgiving.

Finally, beyond the merits of a budget agreement that provides a modicum of breathing room for important programs, agreement on a spending bill clears the way for tax extender legislation. If Congress had failed to come to a long term budget agreement and had instead opted for a temporary continuing resolution, the possibility for a longer term tax extender bill - reauthorizing the NMTC and the LITHC--permanent 9\% credit --would have been greatly reduced.

[^0]| Quariery Reporing (no NMO's) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | RHSF | NCSF | New SHH | New HO | $\begin{aligned} & \text { NC } \\ & \text { MF } \end{aligned}$ | Rental | Repairs | Counseli ng | Frclsr Mit | WX | Vol Hrs |
| Qtr Total of KY Ca | us Reports | 95 | 19 | 0 | 7 | 0 | 0 | 36 | 88 | 0 | 17 | 38252.5 |
| KY Caucus: 13 of 14 reported = 93\% |  |  |  |  |  |  |  |  |  |  |  |  |
| ASP | Charles | 255 |  |  |  |  |  | 212 |  |  |  | 57935 |
| Biount Co | Sarah |  | 2 |  |  |  |  |  |  |  |  |  |
| CCI | Sharon |  | 1 |  |  |  |  |  |  |  |  |  |
| CHA | Stace Karge |  |  |  |  |  |  |  |  |  |  |  |
| CInchPwl | Sabrina |  |  |  | 2 |  | 2 |  | 66 |  |  |  |
| FCDC | Kelly |  | 2 |  |  |  |  |  |  |  |  |  |
| HERO | Pam | 2 |  |  |  |  |  |  | 41 |  |  | 320 |
| KHRA | Sharon |  |  |  |  |  |  |  |  |  |  | 759 |
| Knxvl HPH | Sandy Fultz |  | 4 |  |  |  |  |  |  |  |  |  |
| Qtrotal of TN C auc us Reports |  | 257 | 9 | 0 | 2 | 0 | 2 | 212 | 107 | 0 | 0 | 59014 |
| TN Cauc us: 9 of 12 reported $=\mathbf{7 5 \%}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| QtrTotal of VA Caucus Reports |  | 30 | 0 | 0 | 3 | 0 | 0 | 15 | 207 | 12 | 0 | 526 |
| VA: 5 of 5 reported = 100\% |  |  |  |  |  |  |  |  |  |  |  |  |
| Qtr Total of W Caucus Reports |  | 25 | 6 | 0 | 19 | 0 | 0 | 45 | 219 | 0 | 1 | 29159 |
| W: 9 of 11 reported = 82\% |  |  |  |  |  |  |  |  |  |  |  |  |
| Qtr End 9/30/15 total all caucuses Qua rerly total \$\$ all caucuses |  | 814 | 68 | 0 | 62 | 0 | 4 | 616 | 1242 | 24 | 36 | 253,903.00 |
|  |  | \$9,941,990.95 |  |  |  |  | \$206,424.00 | \$419,493.01 |  |  | \$75,132.28 |  |
| Qtr End | /30/15 ALL | 144 | 36 | 6 | 28 | 0 | 10 | 139 | 990 | 11 | 26 | 112508.5 |
| Qtr End | /30/15 ALL | 108 | 26 | 0 | 17 | 0 | 0 | 27 | 398 | 8 | 23 | 42458.5 |
| Qtr End | 2/31/14 ALL | 134 | 34 | 9 | 34 | 10 | 7 | 190 | 384 | 11 | 3 | 33359.25 |
| Fed FY2015 Total all Caucuses |  | 793 | 130 | 15 | 110 | 10 | 19 | 664 | 2393 | 42 | 70 | 315277.75 |
|  |  | RHSF | NCSF | New SHH | New HO | $\begin{aligned} & \text { NC } \\ & \text { MF } \end{aligned}$ | Rental | Repairs | Counseli ng | Frclsr Mit | WX | Vol Hrs |


[^0]:    Fahe has moved to our new office.
    The new physic al address is 319 Oak Street, Berea, KY 40403,
    Our mailing address will remain the same P.O. Box 908, Berea, KY 40403.

